## **ECON 6901-----Quiz 4**

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- 1. If a decrease in the price of theater tickets increases the total revenue earned by the theater, this is evidence that demand is:
  - a. price elastic.
  - b. price inelastic.
  - c. unitary elastic.
  - d. perfectly inelastic.
- 2. The president of Tucker Motors says, "Lowering the price won't sell a single additional Tucker car." The president believes that the price elasticity of demand is:
  - a. perfectly elastic.
  - b. perfectly inelastic.
  - c. unitary elastic.
  - d. elastic.
  - e. inelastic.
- 3. As one moves down a straight-line, down-sloping demand curve, price elasticity will:
  - a. change from elastic, to unit elastic, then to inelastic.
  - b. remain the same between any two points.
  - c. change from inelastic, to elastic, then to unit elastic.
  - d. change from unit elastic, to elastic, then to inelastic.
  - e. change from elastic, to inelastic, then to unit elastic.
- 4. An economist estimates that .67 is the price elasticity of demand for disposable diapers. This suggests that disposable diaper producers could:
  - a. advertise more to raise the price elasticity of demand.
  - b. encourage more parents to use cloth diapers.
  - c. lower the price of disposable diapers to raise more revenue.
  - d. raise the price of disposable diapers to raise more revenue.
- 5. The short-run price elasticity of demand for airline travel is .05, while the long-run elasticity is 2.36. This means that a significant increase in airline ticket prices will cause airline companies to:
  - a. collect less revenue from short-notice travelers.
  - b. collect more revenue from travelers who book well in advance.
  - c. lose money on short-notice travelers.
  - d. collect less revenue from travelers who book well in advance.
  - e. lose many of its short-notice travelers.

- 6. A public transit company finds that when it reduces the price of a bus ticket, total revenues remain the same. One can conclude from this that:
  - a. the demand curve is horizontal, reflecting infinite price elasticity.
  - b. the company sells the same number of bus tickets both before and after the price change.
  - c. the demand curve for bus tickets must have shifted to the right.
  - d. the firm is operating in a range of the demand curve that is unit elastic.
  - e. the price should be lowered further so that a larger quantity can be sold.
- 7. Which of the following describes a situation in which demand must be elastic?
  - a. Total revenue increases by 15 percent when the price of corn dogs rises by 15 percent.
  - b. Total revenue increases by less than 15 percent when the price of corn dogs rises by 15 percent.
  - c. Total revenue decreases by more than 15 percent when the price of corn dogs rises by 15 percent.
  - d. Total revenue increases by \$15 when the price of corn dogs rises by \$15.
  - e. Total revenue increases by more than \$15 when the price of corn dogs rises by \$15.
- 8. A product would be more demand price inelastic:
  - a. the shorter the time the consumer has to adjust to price changes.
  - b. the higher the price of the good.
  - c. the more the number of good substitutes.
  - d. the less the essential nature of the good.
  - e. if the supply is more price elastic.
- 9. A young chef is considering opening his own sushi bar. To do so, he would have to quit his current job, which pays \$20,000 a year, and take over a store building that he owns and currently rents to his brother for \$6,000 a year. His expenses at the sushi bar would be \$50,000, for food and \$2,000 for gas and electricity. What are his implicit costs?
  - a. \$26,000.
  - b. \$66,000.
  - c. \$78,000.
  - d. \$52,000.
  - e. \$72,000.
- 10. An economist left his \$100,000-a-year teaching position to work full-time in his own consulting business. In the first year, he had total revenue of \$200,000 and business expenses of \$150,000. She made a (an):
  - a. implicit profit.
  - b. economic loss.
  - c. economic profit.
  - d. accounting loss but not an economic loss.
  - e. zero economic profit.